

# SUPPLEMENTAL FINANCIAL AND OPERATING INFORMATION

## Selected Ten-year Financial and Operating Summary

(\$ millions, except where indicated)	2016	2015	2014	2013	2012 <sup>(1)</sup>	2011 <sup>(1)</sup>	2010 <sup>(2)(3)</sup>	2009 <sup>(2)(3)</sup>	2008 <sup>(2)(3)</sup>	2007 <sup>(2)(3)</sup>
<b>Financial Highlights</b>										
Gross Revenues and Marketing and Other	<b>13,224</b>	16,801	25,122	24,181	22,948	22,829	18,085	15,935	26,744	16,583
Net earnings (loss)	<b>922</b>	(3,850)	1,258	1,829	2,022	2,224	947	1,416	3,751	3,201
Earnings (loss) per share										
Basic	<b>0.88</b>	(3.95)	1.26	1.85	2.06	2.40	1.11	1.67	4.42	3.77
Diluted	<b>0.88</b>	(4.01)	1.20	1.85	2.06	2.34	1.05	1.67	4.42	3.77
Capital expenditures <sup>(4)</sup>	<b>1,705</b>	3,005	5,023	5,028	4,701	4,618	3,571	2,797	4,108	2,974
Total debt <sup>(8)</sup>	<b>5,339</b>	6,756	5,292	4,119	3,918	3,911	4,187	3,229	1,957	2,814
Debt to capital employed (percent) <sup>(5)</sup>	<b>23.2</b>	28.9	20.0	17.0	17.0	18.0	22.0	18.0	12.0	19.0
<b>Upstream</b>										
Daily production, before royalties										
Crude oil & NGLs (mboe/day)	<b>228.6</b>	230.9	236.6	226.5	209.2	211.3	202.6	216.2	256.8	272.7
Natural gas (mmcf/day)	<b>555.9</b>	689.0	621.0	512.7	554.0	607.0	506.8	541.7	594.4	623.3
Total production (mboe/day)	<b>321.2</b>	345.7	340.1	312.0	301.5	312.5	287.1	306.5	355.9	376.6
Total proved reserves, before royalties (mmboe) <sup>(6)</sup>	<b>1,224</b>	1,324	1,279	1,265	1,192	1,172	1,081	933	896	1,014
<b>Downstream</b>										
<b>Upgrading</b>										
Synthetic crude oil sales (mbbls/day)	<b>55.2</b>	51.1	53.3	50.5	60.4	55.3	54.1	61.8	58.7	53.1
Upgrading differential (\$/bbl)	<b>20.74</b>	18.66	21.80	29.14	22.34	27.34	14.52	11.89	28.77	30.73
<b>Canadian Refined Products</b>										
Fuel sales (million of litres/day) <sup>(7)</sup>	<b>6.6</b>	7.6	8.0	8.1	8.7	9.5	8.2	7.6	7.9	8.7
Refinery throughput										
Prince George refinery (mbbls/day)	<b>9.4</b>	10.7	11.7	10.3	11.1	10.6	10.0	10.3	10.1	10.5
Lloydminster refinery (mbbls/day)	<b>27.8</b>	28.1	28.8	26.4	28.3	28.1	27.8	24.1	26.1	25.3
<b>US Refining and Marketing</b>										
Refinery throughput										
Lima Refinery (mbbls/day)	<b>138.2</b>	136.1	141.6	149.4	150.0	144.3	136.6	114.6	136.6	143.8
Toledo Refinery (mbbls/day) <sup>(9)</sup>	<b>62.2</b>	68.2	63.2	65.0	60.6	63.9	64.4	64.9	60.6	—
Refining Margin (U.S. \$/bbl crude throughput)	<b>8.94</b>	10.09	9.37	15.06	17.48	17.60	7.29	11.37	(0.86)	12.42

<sup>(1)</sup> Gross revenues and U.S. refining margin have been recast for 2012 and 2011 to reflect a change in the classification of certain trading transactions.

<sup>(2)</sup> Results reported for 2010 and previous years have not been adjusted for the change in presentation of the former Midstream.

<sup>(3)</sup> Results are reported in accordance with previous Canadian GAAP. Certain reclassifications have been made to conform with current presentation.

<sup>(4)</sup> Excludes capitalized costs related to asset retirement obligations and capitalized interest incurred during the period.

<sup>(5)</sup> The financial ratios constitute non-GAAP measures. Refer to Section 11.3 of the Management's Discussion and Analysis for disclosures on non-GAAP measures.

<sup>(6)</sup> Total proved reserves, before royalties for 2010 onwards were prepared in accordance with the Canadian Securities Administrators' National Instrument 51-101, "Standards of Disclosure for Oil and Gas Activities." Prior to 2010, reserves were prepared in accordance with the rules of the United States Securities and Exchange Commission guidelines and the United States Financial Accounting Standards Board. Refer to Section 11.2 of the Management's Discussion and Analysis for a discussion.

<sup>(7)</sup> Fuel sales have been recast to exclude non-retail products, results reported for 2010 and previous years have not been adjusted for the change in presentation.

<sup>(8)</sup> Total debt includes long-term debt, long-term debt due within one year and short-term debt.

<sup>(9)</sup> BP-Husky Toledo Refinery throughput was revised in the first quarter of 2016 to reflect total throughput. Prior periods reflected crude throughput only and 2015 has been restated to conform with current presentation. Results reported for 2014 and prior have not been adjusted for the change in presentation.

## Segmented Financial Information

(\$ millions)	Upstream										Downstream				
	Exploration and Production					Infrastructure and Marketing					Upgrading				
	2016	2015	2014	2013	2012	2016	2015	2014	2013	2012	2016	2015	2014	2013	2012
<b>Year ended December 31</b>															
Gross revenues <sup>(2)(3)</sup>	<b>4,036</b>	5,374	8,634	7,333	6,581	<b>955</b>	1,264	2,202	2,134	2,377	<b>1,324</b>	1,319	2,212	2,023	2,191
Royalties	<b>(305)</b>	(432)	(1,030)	(864)	(693)	<b>—</b>	—	—	—	—	<b>—</b>	—	—	—	—
Marketing - other <sup>(2)(3)</sup>	<b>—</b>	—	—	—	—	<b>(88)</b>	38	70	312	398	<b>—</b>	—	—	—	—
Revenues, net of royalties	<b>3,731</b>	4,942	7,604	6,469	5,888	<b>867</b>	1,302	2,272	2,446	2,775	<b>1,324</b>	1,319	2,212	2,023	2,191
Expenses															
Purchase of crude oil and products <sup>(2)</sup>	<b>32</b>	41	96	91	73	<b>857</b>	1,123	2,056	2,004	2,258	<b>808</b>	922	1,676	1,378	1,636
Production and operating expenses <sup>(3)</sup>	<b>1,760</b>	2,076	2,172	2,016	1,875	<b>20</b>	37	32	21	12	<b>168</b>	169	180	161	150
Selling, general and administrative expenses	<b>232</b>	237	253	240	175	<b>5</b>	7	8	12	21	<b>4</b>	4	9	7	3
Depletion, depreciation, amortization and impairment	<b>1,815</b>	7,993	3,434	2,515	2,121	<b>13</b>	25	25	20	22	<b>103</b>	106	108	96	102
Exploration and evaluation expenses	<b>188</b>	447	214	246	344	<b>—</b>	—	—	—	—	<b>—</b>	—	—	—	—
Loss (gain) on sale of assets	<b>(192)</b>	(17)	(39)	(19)	(1)	<b>(1,439)</b>	—	—	—	—	<b>—</b>	—	—	—	—
Other – net	<b>53</b>	(34)	(21)	(16)	(104)	<b>(3)</b>	(5)	(2)	(3)	—	<b>(1)</b>	(11)	11	(27)	(17)
Total Expenses	<b>3,888</b>	10,743	6,109	5,073	4,483	<b>(547)</b>	1,187	2,119	2,054	2,313	<b>1,082</b>	1,190	1,984	1,615	1,874
Earnings (loss) from operating activities	<b>(157)</b>	(5,801)	1,495	1,396	1,405	<b>1,414</b>	115	153	392	462	<b>242</b>	129	228	408	317
Share of equity investment	<b>(1)</b>	(5)	(6)	(10)	(11)	<b>16</b>	—	—	—	—	<b>—</b>	—	—	—	—
Net financial items	<b>(140)</b>	(139)	(152)	(103)	(73)	<b>—</b>	—	—	—	—	<b>(1)</b>	(1)	(1)	(7)	(11)
Earnings (loss) before income tax	<b>(298)</b>	(5,945)	1,337	1,283	1,321	<b>1,430</b>	115	153	392	462	<b>241</b>	128	227	401	306
Current income taxes	<b>(100)</b>	(41)	386	162	134	<b>—</b>	222	99	222	171	<b>—</b>	(17)	47	19	31
Deferred income taxes	<b>19</b>	(1,566)	(41)	169	211	<b>122</b>	(191)	(60)	(122)	(55)	<b>66</b>	52	12	85	49
Total income tax provision (recovery)	<b>(81)</b>	(1,607)	345	331	345	<b>122</b>	31	39	100	116	<b>66</b>	35	59	104	80
Net earnings (loss)	<b>(217)</b>	(4,338)	992	952	976	<b>1,308</b>	84	114	292	346	<b>175</b>	93	168	297	226
Total assets as at December 31	<b>19,098</b>	21,103	26,035	24,653	22,774	<b>1,582</b>	1,699	1,969	1,670	1,506	<b>1,076</b>	1,141	1,243	1,355	1,242

<sup>(1)</sup> Eliminations relate to sales and operating revenues between segments recorded at transfer prices based on current market prices.

<sup>(2)</sup> Gross revenues, marketing and other and purchases have been recast for the comparative periods presented above to reflect a change in the classification of certain trading transactions.

<sup>(3)</sup> Results have been restated for the change in presentation of reclassification of processing facilities from Infrastructure and Marketing to Exploration and Production.

Downstream										Corporate and Eliminations <sup>(1)</sup>					Total				
Canadian Refined Products					U.S. Refining and Marketing														
2016	2015	2014	2013	2012	2016	2015	2014	2013	2012	2016	2015	2014	2013	2012	2016	2015	2014	2013	2012
<b>2,301</b>	2,886	4,020	3,737	3,848	<b>5,995</b>	7,345	10,663	10,728	9,856	<b>(1,299)</b>	(1,425)	(2,679)	(2,086)	(2,303)	<b>13,312</b>	16,763	25,052	23,869	22,550
—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	<b>(305)</b>	(432)	(1,030)	(864)	(693)
—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	<b>(88)</b>	38	70	312	398
<b>2,301</b>	2,886	4,020	3,737	3,848	<b>5,995</b>	7,345	10,663	10,728	9,856	<b>(1,299)</b>	(1,425)	(2,679)	(2,086)	(2,303)	<b>12,919</b>	16,369	24,092	23,317	22,255
<b>1,770</b>	2,281	3,319	3,134	3,208	<b>5,188</b>	6,455	9,941	9,546	8,544	<b>(1,299)</b>	(1,425)	(2,679)	(2,086)	(2,303)	<b>7,356</b>	9,397	14,409	14,067	13,416
<b>241</b>	238	263	227	184	<b>535</b>	474	472	420	385	—	—	—	—	4	<b>2,724</b>	2,994	3,119	2,845	2,610
<b>43</b>	31	44	26	58	<b>13</b>	10	9	4	13	<b>247</b>	53	139	217	178	<b>544</b>	342	462	506	448
<b>102</b>	103	102	90	83	<b>342</b>	333	268	233	212	<b>87</b>	84	73	51	40	<b>2,462</b>	8,644	4,010	3,005	2,580
—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	<b>188</b>	447	214	246	344
<b>(3)</b>	(5)	(1)	(8)	(2)	—	—	4	—	—	—	—	—	—	—	<b>(1,634)</b>	(22)	(36)	(27)	(3)
<b>(10)</b>	1	1	3	—	<b>(176)</b>	(236)	(4)	—	4	<b>110</b>	(2)	(5)	(17)	(3)	<b>(27)</b>	(287)	(20)	(60)	(120)
<b>2,143</b>	2,649	3,728	3,472	3,531	<b>5,902</b>	7,036	10,690	10,203	9,158	<b>(855)</b>	(1,290)	(2,472)	(1,835)	(2,084)	<b>11,613</b>	21,515	22,158	20,582	19,275
<b>158</b>	237	292	265	317	<b>93</b>	309	(27)	525	698	<b>(444)</b>	(135)	(207)	(251)	(219)	<b>1,306</b>	(5,146)	1,934	2,735	2,980
—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	<b>15</b>	(5)	(6)	(10)	(11)
<b>(7)</b>	(6)	(5)	(5)	(6)	<b>(3)</b>	(3)	(3)	(3)	(5)	<b>(220)</b>	(71)	17	21	(38)	<b>(371)</b>	(220)	(144)	(97)	(133)
<b>151</b>	231	287	260	311	<b>90</b>	306	(30)	522	693	<b>(664)</b>	(206)	(190)	(230)	(257)	<b>950</b>	(5,371)	1,784	2,628	2,836
—	6	80	65	89	—	15	1	18	(1)	<b>99</b>	121	104	103	112	<b>(1)</b>	306	717	589	536
<b>41</b>	55	(7)	1	(9)	<b>33</b>	(106)	(12)	165	258	<b>(252)</b>	(71)	(83)	(88)	(176)	<b>29</b>	(1,827)	(191)	210	278
<b>41</b>	61	73	66	80	<b>33</b>	(91)	(11)	183	257	<b>(153)</b>	50	21	15	(64)	<b>28</b>	(1,521)	526	799	814
<b>110</b>	170	214	194	231	<b>57</b>	397	(19)	339	436	<b>(511)</b>	(256)	(211)	(245)	(193)	<b>922</b>	(3,850)	1,258	1,829	2,022
<b>1,410</b>	1,448	1,676	1,788	1,646	<b>7,017</b>	6,784	5,788	5,537	5,326	<b>2,077</b>	881	2,137	1,901	2,667	<b>32,260</b>	33,056	38,848	36,904	35,161

## Upstream Operating Information

	2016	2015	2014	2013	2012
Daily Production, before royalties					
Light & Medium crude oil (mbbls/day)	63.1	80.5	91.2	95.1	87.5
NGL (mbbls/day)	14.0	18.2	14.0	9.2	8.9
Heavy crude oil (mbbls/day)	54.1	69.1	76.8	74.5	76.9
Bitumen (mbbls/day)	97.4	63.1	54.6	47.7	35.9
	<b>228.6</b>	230.9	236.6	226.5	209.2
Natural gas (mmcf/day)	555.9	689.0	621.0	512.7	554.0
Total production (mboe/day)	321.2	345.7	340.1	312.0	301.5
Average sales prices					
Light & Medium crude oil (\$/bbl)	52.40	57.55	96.59	106.48	103.77
NGL (\$/bbl)	38.01	45.88	72.61	70.49	66.96
Heavy crude oil (\$/bbl)	30.50	37.16	71.91	63.44	61.91
Bitumen (\$/bbl)	27.63	34.47	70.57	61.68	59.49
Natural gas (\$/mcf)	4.40	5.80	5.99	3.19	2.60
Operating costs (\$/boe)	14.04	15.14	16.12	16.28	15.49
Operating netbacks <sup>(1)(2)(3)</sup>					
Light & Medium crude oil (\$/bbl)	23.82	29.40	59.63	65.50	61.39
NGL (\$/bbl)	22.99	32.10	50.01	39.60	37.15
Heavy crude oil (\$/bbl)	9.25	14.56	41.95	34.61	38.31
Bitumen (\$/bbl)	15.20	15.41	51.17	43.92	42.32
Natural gas (\$/mcf)	2.51	3.93	3.79	1.06	0.77

<sup>(1)</sup> The operating netback includes results from Upstream Exploration and Production and excludes results from Upstream Infrastructure and Marketing. Operating netback is a non-GAAP measure. Refer to Section 11.3 of the MD&A.

<sup>(2)</sup> Operating netbacks are determined as gross revenue less royalties and production, operating and transportation expense on a per unit basis. Production and operating costs exclude accretion, which is included in administrative expenses and other.

<sup>(3)</sup> Includes associated co-products converted to boe.

## Supplemental Upstream Operating Statistics<sup>(6)</sup>

Operating Netback Analysis <sup>(1)</sup>	2016	2015	2014
<b>Total Upstream</b>			
Crude Oil Equivalent (\$/boe) <sup>(2)</sup>			
Sales volume (mboe/day)	<b>321.2</b>	345.7	340.1
Gross revenue (\$/boe) <sup>(7)</sup>	<b>33.08</b>	41.06	67.38
Royalties (\$/boe)	<b>2.60</b>	3.43	8.30
Production and operating costs (\$/boe) <sup>(7)</sup>	<b>14.04</b>	15.14	16.12
Transportation (\$/boe) <sup>(3)</sup>	<b>0.25</b>	0.49	0.33
Operating netback (\$/boe)	<b>16.19</b>	22.00	42.63
Depletion, depreciation, amortization and impairment (\$/boe)	<b>15.45</b>	63.34	27.63
Administration expenses and other (\$/boe)	<b>2.62</b>	2.56	3.30
Earnings (loss) before taxes	<b>(1.88)</b>	(43.90)	11.70
<b>Operating netbacks by commodity</b>			
Crude Oil & NGL's Total			
Sales volume (mboe/day)	<b>228.6</b>	230.9	236.6
Gross revenue (\$/boe) <sup>(7)</sup>	<b>35.78</b>	44.18	81.10
Royalties (\$/boe)	<b>3.36</b>	4.48	11.12
Production and operating costs (\$/boe) <sup>(7)</sup>	<b>15.42</b>	17.47	18.18
Transportation (\$/boe) <sup>(3)</sup>	<b>0.36</b>	0.74	0.47
Operating netback (\$/boe)	<b>16.64</b>	21.49	51.33
Natural Gas Total <sup>(2)</sup>			
Sales volume (mmcf/day)	<b>555.9</b>	689.0	621.0
Gross revenue (\$/mcf) <sup>(7)</sup>	<b>4.40</b>	5.80	5.99
Royalties (\$/mcf)	<b>0.12</b>	0.13	0.30
Production and operating costs (\$/mcf) <sup>(7)</sup>	<b>1.77</b>	1.74	1.90
Operating netback (\$/mcf)	<b>2.51</b>	3.93	3.79
<b>Lloydminster Heavy Oil</b>			
Thermal Oil			
Bitumen			
Sales volumes (mbbls/day)	<b>65.5</b>	48.4	43.8
Gross revenue (\$/bbl) <sup>(7)</sup>	<b>30.22</b>	36.29	71.64
Royalties (\$/bbl)	<b>1.98</b>	3.60	6.50
Production and operating costs (\$/bbl) <sup>(7)</sup>	<b>8.72</b>	9.00	10.78
Operating netback (\$/bbl)	<b>19.52</b>	23.69	54.36
Non Thermal Oil			
Medium Oil			
Sales volumes (mbbls/day)	<b>2.1</b>	2.1	1.8
Gross revenue (\$/bbl) <sup>(7)</sup>	<b>36.97</b>	41.89	76.83
Royalties (\$/bbl)	<b>1.80</b>	1.89	5.88
Heavy Oil			
Sales volumes (mbbls/day)	<b>44.9</b>	54.8	61.8
Gross revenue (\$/bbl) <sup>(7)</sup>	<b>31.13</b>	37.71	72.53
Royalties (\$/bbl)	<b>2.44</b>	4.28	8.40
Natural Gas			
Sales volumes (mmcf/day)	<b>17.7</b>	17.5	17.7
Gross revenue (\$/mcf) <sup>(7)</sup>	<b>1.76</b>	2.26	4.01
Royalties (\$/mcf)	<b>0.09</b>	0.19	0.53
Non Thermal Oil Total <sup>(2)</sup>			
Sales volumes (mboe/day)	<b>50.0</b>	59.8	66.6
Gross revenue (\$/boe) <sup>(7)</sup>	<b>30.17</b>	36.69	70.50
Royalties (\$/boe)	<b>2.34</b>	4.04	8.10
Production and operating costs (\$/boe) <sup>(7)</sup>	<b>18.52</b>	18.36	21.14
Operating netback (\$/boe)	<b>9.31</b>	14.29	41.26

Operating Netback Analysis (continued)	2016	2015	2014
<b>Cold Lake</b>			
Bitumen			
Tucker Total sales volumes (mmbbls/day)	19.1	11.5	10.8
Gross revenue (\$/bbl) <sup>(2)</sup>	27.57	31.43	66.24
Royalties (\$/bbl)	0.50	0.73	5.50
Production and operating costs (\$/bbl) <sup>(2)</sup>	8.11	17.70	22.49
Operating netback (\$/bbl)	18.96	13.00	38.25
<b>Oil Sands</b>			
Bitumen			
Sunrise Total sales volumes (mmbbls/day)	12.8	3.2	—
Gross revenue (\$/bbl) <sup>(2)</sup>	14.46	17.72	—
Royalties (\$/bbl)	0.40	0.57	—
Production and operating costs (\$/bbl) <sup>(2)</sup>	26.56	95.18	—
Transportation (\$/bbl) <sup>(3)</sup>	—	23.71	—
Operating netback (\$/bbl)	(12.50)	(101.74)	—
<b>Western Canada Conventional</b>			
Crude Oil			
Light & Medium Oil			
Sales volumes (mmbbls/day)	21.3	34.3	40.0
Gross revenue (\$/bbl) <sup>(2)</sup>	41.35	48.87	85.41
Royalties (\$/bbl)	4.04	5.50	12.94
Heavy Oil			
Sales volumes (mmbbls/day)	9.2	14.3	15.0
Gross revenue (\$/bbl) <sup>(2)</sup>	27.39	35.09	68.90
Royalties (\$/bbl)	3.60	5.09	11.37
Western Canada Crude Oil Total			
Total sales volumes (mmbbls/day)	30.5	48.6	55.0
Gross revenue (\$/bbl) <sup>(2)</sup>	37.14	44.81	80.92
Royalties (\$/bbl)	3.91	5.38	12.51
Production and operating costs (\$/bbl) <sup>(2)</sup>	25.16	24.47	25.75
Operating netback (\$/bbl)	8.07	14.96	42.66
Natural Gas & NGLs			
NGLs			
Sales volumes (mmbbls/day)	8.0	8.8	9.8
Gross revenue (\$/bbl) <sup>(2)</sup>	31.14	34.08	67.85
Royalties (\$/bbl)	7.59	7.75	15.13
Natural Gas			
Sales volumes (mmcf/day)	424.7	496.4	489.1
Gross revenue (\$/mcf) <sup>(4)(7)</sup>	2.06	2.68	4.42
Royalties (\$/mcf) <sup>(4)(5)</sup>	(0.04)	(0.08)	0.20
Western Canada Natural Gas and NGL Total <sup>(2)</sup>			
Total sales volumes (mmcfe/day)	472.7	549.2	547.9
Gross revenue (\$/mcf) <sup>(7)</sup>	2.37	2.97	5.16
Royalties (\$/mcf)	0.08	0.05	0.45
Production and operating costs (\$/mcf) <sup>(7)</sup>	1.90	2.04	2.03
Operating netback (\$/mcf)	0.39	0.88	2.68
<b>Atlantic Region</b>			
Light Oil			
Sales volumes (mmbbls/day)	33.1	36.8	44.6
Gross revenue (\$/bbl)	60.01	65.89	107.50
Royalties (\$/bbl)	8.70	7.43	18.43
Production and operating costs (\$/bbl)	18.48	16.76	13.38
Transportation (\$/bbl) <sup>(3)</sup>	2.46	2.58	2.49
Operating netback (\$/bbl)	30.37	39.12	73.20

Operating Netback Analysis (continued)	2016	2015	2014
<b>Asia Pacific Region</b>			
Light Oil			
Sales volumes (mbbls/day)	6.6	7.3	4.8
Gross revenue (\$/bbl)	54.98	60.80	95.69
Royalties (\$/bbl)	3.68	3.12	18.64
NGLs			
Sales volumes (mboe/day)	6.0	9.4	4.2
Gross revenue (\$/boe)	47.14	56.99	83.16
Royalties (\$/boe)	2.65	3.19	4.4
Natural Gas			
Sales volumes (mmcf/day)	113.5	175.1	114.2
Gross revenue (\$/mcf)	13.58	14.98	13.03
Royalties (\$/mcf)	0.72	0.81	0.64
Asia Pacific Light Oil, NGLs & Natural Gas Total <sup>(2)</sup>			
Total sales volumes (mboe/day)	31.5	45.9	28.0
Gross revenue (\$/boe)	69.40	78.49	82.02
Royalties (\$/boe)	3.84	4.24	6.47
Production and operating costs (\$/boe)	8.01	5.78	8.06
Operating netback (\$/boe)	57.55	68.47	67.49

<sup>(1)</sup> The operating netback includes results from Upstream Exploration and Production and excludes results from Upstream Infrastructure and Marketing. Operating netback is a non-GAAP measure. Refer to Section 11.3 of the MD&A.

<sup>(2)</sup> Includes associated co-products converted to boe and mcf.

<sup>(3)</sup> Includes offshore transportation costs shown separately from price received. During the first quarter of 2016, the Company reclassified Oil Sands transportation costs to net against price received. Prior periods have not been restated.

<sup>(4)</sup> Includes sulphur sales revenues/royalties.

<sup>(5)</sup> Alberta Gas Cost Allowance reported exclusively as gas royalties.

<sup>(6)</sup> In the third quarter of 2016, Husky completed the sale of its ownership interest in select midstream assets. These assets are held by HMLP, of which Husky has a 35% investment in. Husky's investment is considered a joint venture and is prospectively being accounted for using the equity method.

<sup>(7)</sup> Transportation expenses for Western Canada, Oil Sands and Heavy Oil production has been deducted from both gross revenue and production and operating costs to reflect the actual price received at the oil and gas lease.